



Explore a Career as a

# TRUCK DRIVER/SALES

## What do Truck Drivers and Driver/Sales Workers do?

Truck drivers and driver/sales workers pick up, transport, and drop off packages and small shipments within a local region or urban area. They drive a truck or other vehicle over established routes or within an established territory and sell or deliver goods, such as food products, including restaurant take-out items, or pick up or deliver items, such as commercial laundry. They may also take orders, collect payment, or stock merchandise at the point of delivery. This includes newspaper delivery drivers. Most of the time, delivery truck drivers transport merchandise from a distribution center to businesses and households. Delivery truck drivers and driver/sales workers have a physically demanding job, driving for long periods, loading and unloading cargo, and doing a lot of lifting, carrying, and walking.

## Training & Educational Opportunities

You will have plenty of employment opportunities as a delivery truck driver and driver-sales once you earn a certificate. You must have a valid driver's license and possess a clean driving record. Companies train new delivery truck drivers and driver/sales workers on the job.

## As a Customer Service Representative you will:

- Accept payments for the shipment
- Follow all applicable traffic laws
- Load and unload their cargo
- Handle paperwork, such as receipts or delivery confirmation notices
- Maintain their truck and associated equipment to be clean and in good working order
- Recommend new products or services to clients and solicit new customers
- Report on the road incidents and serious mechanical problems to a dispatcher

## Truck Drivers and Drivers/Sales Workers are in demand in Kankakee County!

Kankakee County employment of Truck Drivers and Drivers/Sales Workers is expected to increase through the year 2020.

# Truck Driver and Driver/Sales Worker

## Training Providers

The following certified training provider offers certifications to train for a career as a Truck Driver and Driver/Sales Worker:

- 160 Driving Academy
- Advantage Driver Training
- Progressive Truck Driving School

Career scholarships may be available if you qualify.



## Types of Employers

There are many different types of employers of Truck Drivers and Driver/Sales Workers, including:

- Courier and messenger services
- Food and beverage wholesalers
- Restaurants and retail food preparation businesses
- Retail sales and home delivery services

## Wages & Openings

### Truck Driver and Driver/Sales Worker Employment Data for Kankakee County

Average Starting Hourly Wage	\$10.40
Average Hourly Wage With Experience	\$38.47
Average Annual Job Openings Kankakee County	40
Average Annual Job Openings Chicago Metro	5,302

## Opportunities

After you complete your training as a Truck Driver and Driver/Sales Worker you will have many opportunities for specialization and advancement. Some opportunities include:

- Fleet manager
- Heavy and tractor trailer driver
- Operations manager
- Sales manager
- Warehouse manager



**Kankakee Workforce Services**

[www.kcc.edu/wioa](http://www.kcc.edu/wioa)

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